

IBM et SAP s'associent pour accélérer l'adoption du Cloud par les entreprises

Paris - 15 oct. 2014: SAP SE (NYSE: [SAP](#)) et IBM (NYSE: [IBM](#)) annoncent aujourd'hui que SAP a choisi IBM comme principal fournisseur stratégique de services d'infrastructure Cloud pour ses applications business critiques – ce qui permet d'accélérer la capacité des clients à gérer leurs activités cœur de métier dans le Cloud. L'offre SAP® HANA Enterprise Cloud est désormais disponible dans le Cloud hautement évolutif, ouvert et sécurisé d'IBM. SAP HANA Enterprise Cloud va se développer dans les principaux marchés grâce aux différents datacenters Cloud d'IBM. Ceci permettra aux clients de déployer leurs logiciels SAP à travers le monde dans un environnement plus rapide, plus sécurisé et qui s'appuie sur les capacités Cloud d'IBM éprouvées.

Ensemble, IBM et SAP ont l'expertise, les solutions et l'infrastructure Cloud nécessaires pour délivrer les solutions business de SAP sur le Cloud d'IBM. SAP apporte la puissance du traitement temps-réel à travers les capacités de la technologie "In-memory" de SAP HANA combinées à la possibilité de gérer des applications business critiques, telles que la Business Suite SAP, dans un environnement Cloud. IBM apporte quant à lui sa connaissance métier et l'architecture ouverte de ses offres IBM Cloud Managed Services (services de Cloud managés) et SoftLayer – qui permettent aux clients de gérer des workloads SAP de façon sécurisée de la phase de test à celle de production sur une infrastructure homogène, tout en garantissant une transparence et un contrôle sur la localisation des données. De plus, les clients bénéficieront de la technologie et des services des deux compagnies qui offrent les meilleures pratiques spécifiques à chaque industrie, ce qui leur permettra de transformer leur organisation. Les clients de toute taille d'IBM et de SAP bénéficieront de cette collaboration entre deux des sociétés les plus respectées dans l'industrie.

Les principaux bénéfices pour les entreprises de toute taille sont les suivants :

- Les clients peuvent bénéficier à la fois du SAP HANA Enterprise Cloud et de l'empreinte mondiale du Cloud IBM. Ceci leur permet de tirer profit de leurs **données** à travers SAP HANA et les applications business, dans le Cloud d'IBM qui garantit rapidité, transparence et contrôle.
- SAP HANA fonctionnera sur le Cloud d'IBM afin de fournir une **approche basée sur les standards ouverts** qui permettra ensuite d'intégrer plus facilement les investissements technologiques existants et les nouvelles workloads.
- IBM et SAP s'engagent à respecter les exigences en matière de **sécurité** requises par les clients dans le Cloud. Le Cloud d'IBM garantit visibilité et contrôle afin de permettre aux entreprises de mettre en œuvre et d'accroître leurs meilleures pratiques en matière de sécurité dans un environnement Cloud.
- Les entreprises bénéficieront d'une accessibilité et d'une envergure supplémentaires pour débiter plus facilement localement et se développer ensuite à l'international grâce à ces capacités Cloud, tout en pouvant se conformer aux exigences en matière de localisation des données et autres obligations réglementaires.

A propos du Cloud Computing d'IBM :

Pour plus d'informations sur les offres Cloud d'IBM : <http://www.ibm.com/cloud-computing/fr/fr/>
Suivez-nous également sur notre blog : <http://thoughtsoncloud.fr/>

A propos de SAP

Plus pour d'informations sur SAP : www.sap.com

IBM and SAP Partner to Accelerate Enterprise Cloud Adoption

ARMONK, N.Y. and WALLDORF, Germany - 14 Oct 2014: SAP SE (NYSE: [SAP](#)) and IBM (NYSE: [IBM](#)) today announced that SAP has selected IBM as a premier strategic provider of [Cloud](#) infrastructure services for its business critical applications – accelerating customers' ability to run core business in the cloud. The SAP® HANA Enterprise Cloud offering is now available through IBM's highly scalable, open and secure cloud. SAP HANA Enterprise Cloud will expand to major markets with the addition of the IBM cloud data centers. This is expected to enable customers to deploy their SAP software around the globe in a faster and more secure environment that is backed by IBM's proven cloud capabilities.

*"We look forward to extending one of the longest and most successful partnerships in the IT industry," said **Bill McDermott, CEO of SAP**. "The demand for SAP HANA and the SAP Business Suite on SAP HANA in the cloud is tremendous and this global agreement with IBM heralds a new era of cloud collaboration. We anticipate customers will benefit from this collaboration and expansion of SAP HANA Enterprise Cloud."*

*"This announcement is a significant milestone in the deployment of enterprise cloud," said **IBM Chairman, President and CEO Ginni Rometty**. "It builds on our two companies' long history of bringing innovation to business, and extends IBM's position as the premier global cloud platform. Our secure, open, [hybrid](#) enterprise cloud platform will enable SAP clients to support new ways to work in an era shaped by [Big Data](#), [mobile](#) and [social](#)."*

Together, IBM and SAP have the expertise, solutions and cloud [infrastructure](#) to deliver SAP business solutions on the IBM Cloud. SAP brings the power of realtime through in-memory computing capabilities of SAP HANA combined with the ability to run mission-critical business applications, like SAP Business Suite, in a cloud environment. IBM brings enterprise depth and the open architecture of IBM Cloud Managed Services and SoftLayer — enabling customers to securely manage SAP workloads from trial to production on a consistent

infrastructure, with transparency and control over where data resides. In addition, customers will benefit from the technology and services from both companies that offer industry-specific best practices, enabling customers to transform their organizations. SAP and IBM customers of all sizes will benefit from this joint collaboration of two of the most trusted companies in the industry.

Key Benefits to Enterprises of All Sizes Are Expected to Include:

- Customers can take advantage of SAP HANA Enterprise Cloud with the global footprint of IBM Cloud. This enables customers to put **data** to work with SAP HANA and business applications in the IBM Cloud built for speed, transparency and control.
- SAP HANA will run on IBM Cloud to provide an **open-standards-based** approach that will help create the foundation to more easily integrate existing technology investments with new workloads.
- IBM and SAP are committed to **security** for enterprise customers in the cloud. The IBM Cloud provides visibility and control to enable enterprises to apply and extend their security best practices into a cloud environment.
- Companies will now have additional **reach and scale** to more easily start locally and scale globally with cloud capabilities and also comply with data residency and other regulatory mandates.

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About IBM Cloud Computing

IBM is the global leader in cloud with an unmatched portfolio of open cloud solutions to enable clients for the hybrid cloud era with integration, control over data and expertise. Since the \$2 billion acquisition of SoftLayer, IBM has continued to make significant investments in building out a comprehensive cloud portfolio including \$1.2 billion to expand its global footprint to 40 data centers and \$1 billion investment to establish Bluemix, a cloud [platform-as-a-service](#) on Cloud Foundry, to help millions of developers. IBM Cloud has helped more than 30,000 clients around the world. Today, IBM has 100+ cloud [SaaS](#) solutions, thousands of experts with deep industry knowledge helping clients transform and a growing global network of data centers. Since 2007, IBM has invested more than \$7 billion in 17 acquisitions to accelerate its cloud initiatives. IBM holds 1,560 cloud patents focused on driving innovation. In fact, IBM for the 21st consecutive year topped the annual list of US patent leaders. IBM processes more the 5.5M client transactions daily through IBM's public cloud. For more information about cloud offerings from IBM, visit <http://www.ibm.com/cloud>. Follow us on Twitter at @IBMcloud and on our blog at www.thoughtsoncloud.com. Join the conversation #ibmcloud.

About SAP

As market leader in enterprise application software, SAP (NYSE: SAP) helps companies of all sizes and industries run better. From back office to boardroom, warehouse to storefront, desktop to mobile device – SAP empowers people and organizations to work together more efficiently and use business insight more effectively to stay ahead of the competition. SAP applications and services enable more than 261,000 customers to operate profitably, adapt continuously, and grow sustainably. For more information, visit www.sap.com.

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