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## **IBM ouvre les candidatures du challenge "smarter cities" 2012 assorti d'une subvention de 50 millions de dollars**

**L'édition 2011 de cette initiative a déjà permis à une douzaine de villes du monde entier de profiter des analyses et des recommandations d'experts d'IBM**

**Paris - 25 oct. 2011:** IBM (NYSE : IBM) annonce aujourd'hui l'ouverture des candidatures à l'édition 2012 de son Challenge « Smarter Cities ». Cette initiative mondiale se déroulant sur trois ans offre une subvention de 50 millions de dollars à 100 villes pour leur permettre de profiter de conseils concrets donnés par les meilleurs experts et consultants d'IBM dans le cadre d'un mécénat de compétences.

Conforté par le succès de l'édition précédente, ce programme de subvention met en relation les villes candidates sélectionnées avec des collaborateurs d'IBM spécialisés sur les sujets ayant trait aux problématiques urbaines. Les questions abordées incluent l'emploi, la santé, la sécurité publique, les transports, les services sociaux, les loisirs, l'éducation, l'énergie et le développement durable. Pendant plusieurs semaines, les spécialistes IBM analysent les grands défis auxquels doivent faire face les municipalités et dégagent les opportunités qu'elles doivent saisir en tenant compte des difficultés liées au contexte économique actuel. Après consultation des responsables publics, des citoyens, des entreprises, des acteurs du monde académique et des leaders des différentes communautés, les équipes d'IBM proposent des actions à mener pour rendre les services municipaux plus efficaces et plus innovants.

En 2011, les consultants d'IBM ont abordées des problématiques extrêmement variées allant du transport à la sécurité publique en passant par le développement économique et les prévisions budgétaires. En France, la Communauté Urbaine de Nice Côte d'Azur a été choisie en 2011 pour faire partie des cinq premières villes européennes à remporter le Challenge Smarter Cities. La proposition de la Communauté Urbaine de collaborer avec IBM au projet de Pôle d'Echanges Multimodal pour une plus grande mobilité a été clé dans sa victoire.

De manière générale, les facteurs clés de succès pour l'obtention de la subvention et du mécénat de compétence d'IBM incluent un important leadership de la ville, une forte volonté de collaborer avec de nombreux intervenants et l'envie de rendre les villes plus intelligentes et plus efficaces. Les villes devront également être capables d'innover au travers d'actions et d'efforts concrets et mesurables capables d'avoir un réel impact sur le quotidien de leurs citoyens. En outre, pour gagner, les candidats devront identifier les champs d'action étroitement liés aux priorités de la ville en sachant impliquer l'ensemble de ses services.

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## **IBM OPENS \$50 MILLION SMARTER CITIES CHALLENGE GRANT PROGRAM TO 2012 APPLICANTS**

*Initiative provided practical advice to dozens of cities worldwide in 2011*

**Paris, October 25, 2011** -- IBM (NYSE: IBM) today announced that it has opened the IBM Smarter Cities Challenge grant program to new applications for 2012. Smarter Cities Challenge is a three-year, 100-city, US\$50 million grant program in which IBM's top technical experts and consultants provide actionable advice to

## urban centers

This highly successful grant program provides select applicant cities with access to teams of elite IBM employees with expertise on a variety of urban-related matters, such as finance, sustainability, public safety, and citizen services. They devote weeks of their time analyzing unique opportunities and challenges facing municipalities, particularly within the context of today's challenging economic climate. After conferring with officials, citizens, businesses, academics and community leaders, the IBM teams recommend actions to make the delivery of services to citizens more efficient and innovative. Issues addressed include jobs, health, public safety, transportation, social services, recreation, education, energy, and sustainability.

As in 2011, selected applicants must demonstrate a commitment to using all publicly available urban data to help identify local problems and solutions. To that end, IBM will provide special assistance to each winning city on the use of City Forward (<http://www.cityforward.org>), a free online tool it developed with public policy experts that explores trends and statistics in a visual way, and which can be adapted for the study of any number of issues across cities. Looking at these issues in a more scientific, systematic fashion provides insight that can help shape public policy solutions to pressing municipal problems.

Issues that IBM's consultants addressed this past year were diverse, ranging from transportation and public safety, to economic development and budgeting. Following are just a few examples of the impact that recommendations funded by IBM Smarter Cities Challenge grants have already made in the past year:

- Mecklenburg County, North Carolina cities and towns have agreed to create a common capital budget planning process and to coordinate even more closely with one another when creating and adopting budgets. They have also agreed to jointly identify development goals and put them into place; share neighborhood data; and measure performance.
- Edmonton, Alberta, which had grappled with a high rate of traffic fatalities, created and published a plan to improve traffic and pedestrian safety and efficiency. To support the effort, Edmonton is now actively analyzing and acting on a variety of data; partnering with organizations to research and monitor trends; and measuring outcomes in a rigorous manner.
- St. Louis, Missouri, previously saddled with a high crime rate, has undertaken significant leadership and day-to-day operational changes to improve public safety. Measures include more formal and rigorous collaboration among the courts, police department, mayor's office, prosecutors, and corrections officials. The goal is to use data to make more informed and nuanced criminal justice decisions.
- Milwaukee, Wisconsin leaders, the city's private sector, and local urban agriculture organizations are establishing an Urban Agriculture and Aquaponics Council to advance the aquaponics industry, an eco-friendly approach to agriculture that recycles water from fish farms to nourish crops without the use of soil. Participants want to collaborate more effectively to make food healthier and more profitable, available, and affordable -- and in the process, create opportunity and local jobs.

Key factors for a successful grant application include strong city leadership, willingness to collaborate with many stakeholders, and the desire to make their cities smarter and more efficient. Cities will also need to champion actionable and measurable efforts that have the potential to make a real impact on the lives of its

citizens. In addition, winning applicants will identify areas that are closely connected with a city's top priorities, and involve a range of disciplines and departments.

"Last year, we were gratified to receive literally hundreds of Smarter Cities Challenge grant applications worldwide. In 2012, we expect the demand for Smarter Cities Challenge grants to significantly increase," said Stanley S. Litow, IBM vice president of Corporate Citizenship & Corporate Affairs, and President of IBM's International Foundation. "The success in year-one ought to increase demand this year and next. We look forward to reviewing the proposals of the many creative, forward thinking city leaders who are striving for excellence."

The need to capitalize on the use of new technologies and approaches to address long-standing civic challenges has never been greater. In 2008, according to the United Nations, more than half the world's population began living in cities for the first time in the world's history. These population centers are more economically powerful, politically influential, and technologically advanced than at any time in human history. But while they represent so much promise for realizing the dreams and aspirations of so many, cities also struggle with significant budgetary and operational challenges.

To find out more, or to apply for a Smarter Cities Challenge grant, each of which has an equivalent value of approximately US \$400,000 in talent and technology, please visit <http://smartercitieschallenge.org/> This Web site also provides case studies that describe IBM's recommendations to 2011 grant recipients. Videos documenting some of the 2011 Smarter Cities Challenge engagements can also be found here: <http://www.youtube.com/user/citizenIBM>

The deadline for 2012 grant applications is December 16.

Please join IBM today on Twitter at 3:30 pm (Eastern Standard Time) for a chat with IBM's Stanley S. Litow, who will discuss what it takes to become a smarter city. To participate in the chat, log on to Twitter, follow @CitizenIBM, and Tweet using the hashtag #CityChat. Be sure to use the same hashtag in your Tweets, too, so others can follow the conversation and participate.

The Smarter Cities Challenge is sponsored by IBM's Corporate Citizenship program and IBM's International Foundation. IBM has been a leader in corporate social responsibility and citizenship for 100 years. To learn more about IBM's corporate citizenship initiatives, please visit: [www.ibm.com/blogs/citizen-ibm](http://www.ibm.com/blogs/citizen-ibm).

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